ANNEX NO. 6 to COOPERATION AGREEMENT for THE ESTABLISHMENT OF A DOUBLE DEGREE PROGRAMME IN MASTERS IN MANAGEMENT between SGH WARSAW SCHOOL OF ECONOMICS, POLAND and FACULDADE DE ECONOMIA DA UNIVERSIDADE NOVA DE LISBOA, PORTU-GAL

This document is to be used as an annex to the Double Degree Cooperation Agreement between SGH Warsaw School of Economics and the Faculdade de Economia da Universidade Nova de Lisboa and it revokes the previous course path for the Double Degree programme.

The former course path should be replaced by the one given below:

	Double degree timeline for students admitted at NOVA			
Code	Year 1, at NOVA SBE	ECTS		
2431	Marketing Management or Advanced Marketing	3,5		
or	+ one of the following:			
2430	Customer Relationship Management	3,5		
	OR			
	Consumer and Managerial Decision Making			
2422 +	Strategy			
2423	Students need to take one of the following alternative:			
or	Competitive Strategy: an analytical approach (7 ECTS), offered			
2463	in S1			
	OR			
	Corporate Strategy and Transformation (7 ECTS) offered in S1			
	and S2	7		
	OR True of the following helf courses (2.5 ECTS):	7		
	Two of the following half courses (3,5 ECTS):			
	i) Business Strategy and Practice, offered in T2 and T4			
	ii) Strategic Foresight and Scenario Planning, offered in T1 and T3			
	iii) Negotiation, offered in T1 and T3			
	iv) Strategy Implementation, offered in T4.			
2336	Human Resources Management or Advanced Topics in Human	3,5		
or	Resources Management			
2463				
2433 +	Statistics I (if necessary) + Statistics II or Statistics III	3,5		
2434				
or				
2435				
2414	Financial Management or Advanced Financial Management	7		
or				
2253				

	Electives	28
	Professional Modules	2
2578	Mastering Your Own Career	2
	Grand Total Year 1	60
	Year II: at SGH Warsaw School of Economics	
222161	Business Ethics	3
210111	Business Law	4,5
221471	Operations Management	3
121401	Management in International Business	3
222091	Managerial Economics	4,5
222081	Institutional Economics	4,5
220771	Logistics Management	3
	Option	
	Electives, if do SGH Thesis	15
	Electives, if do Nova SBE Thesis	4,5
	Option SGH Thesis	20
	Nova SBE Thesis	30
	Total, both years, if do SGH Thesis	120,5
	Total, both years, if do Nova SBE Thesis	120

	Double degree timeline for students admitted at NOVA	
Code	Year 1: at SGH Warsaw School of Economics	ECTS
222161	Business Ethics	3
210111	Business Law	4.5
221471	Operations Management	3
222601	Human Capital Management	3
231381	Human Capital Strategy	3
222081	Institutional Economics	4.5
220281	International Marketing	4.5
222111	Labour Economics	4.5
220771	Logistics Management	3
121401	Management in International Business	3
222911	Managerial Economics	4.5
222621	Strategic Management	3
220821	Value Based Management	3
	Electives	13.5
	Total, year 1	60
	Grand Total Year 1	60
	Year II: at NOVA SBE	
	Marketing Management which will have 2 sections in S1 and 3 sections in S2	
2431	OR Advanced Marketing (3.5 ECTS) which will have two sections in	7

Advanced Marketing (3,5 ECTS) which will have two sections in T1, 2 sections in T2 and 2 sections in T3

or 2430

	al, both years, if do SGH Thesis al, both years, if do SGH Thesis	<u>121</u> 122
	Nova Work Project	30
OPTION	SGH thesis	20
	Project (no electives)	<u> </u>
	· ·	0
	Electives, if do SGH thesis	9
	0	
		0.5
Elective PDM, area C		0.5
Elective PDM, area B		0.5
Must take Excel and obtain "Specialist" certification See PDM note at the bottom		0.5
PDM, Area A		
		2
OR	7	
	in have two sections in S1 and	
iv) Strategy Implementation, offe		
T3		
OR	7	
and S2	7	
1 00 0		
Strategy		
OR		3.5
Human Resources Management		
Statistics III		0.0
OR	3.5	
Statistics I and Statistics II		
International Marketing Strategy.	offered in T2 and T3	
	Consumer and Managerial Decisi Statistics I and Statistics II OR Statistics III Human Resources Management OR Advanced Topics in Human Reso Strategy Students need to take one of the f Competitive Strategy: an analytic S1 OR Corporate Strategy and Transform and S2 OR Two of the following half courses i) Business Strategy and Practice, ii) Strategic Foresight and Scenar T3 iii) Negotiation, offered in T1 and iv) Strategy Implementation, offe Financial Management, which wi one section in S2 OR Advanced Financial Management Mastering Your Own Career PDM, Area A Must take Excel and obtain "Spec See PDM note at the bottom Elective PDM, area D Third language see Language note at the bottom OPTION	OR Statistics III Human Resources Management OR Advanced Topics in Human Resources Management Strategy Students need to take one of the following alternative: Competitive Strategy: an analytical approach (7 ECTS), offered in S1 OR Corporate Strategy and Transformation (7 ECTS) offered in S1 and S2 OR Two of the following half courses (3,5 ECTS): i) Business Strategy and Practice, offered in T2 and T4 ii) Strategic Foresight and Scenario Planning, offered in T1 and T3 iii) Negotiation, offered in T1 and T3 iv) Strategy Implementation, offered in T4. Financial Management, which will have two sections in S1 and one section in S2 OR Advanced Financial Management Mast take Excel and obtain "Specialist" certification See PDM note at the bottom Elective PDM, area B Elective PDM, area C Elective PDM, area D Third language see Language note at the bottom OPTION POTION Ause Vork Project PDM, Areak Financial Management Nova Work Project

third Language and achieve the B1 level during the academic year. Once completed all the requirements, student must apply to the International track (there is a limited number of slots available). The third language requirement can be satisfied by taking an Area C PDM (see PDM note, above) in Portuguese, French, or Spanish. If the student chooses to satisfy this requirement via a different method, the Area C PDM must still be completed.

This annex comes into force from the a. y. 2019/20 for the students starting the Program in this year.

In witness thereof, the parties below have offered their signatures:

For and on behalf of Warsaw School of Economics For and on behalf of Faculdade de Economia da Universidade Nova de Lisboa

Date: _____ Signature:

Date: _____

Signature:

Prof. Jacek Prokop Vice-Rector for International Relations

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